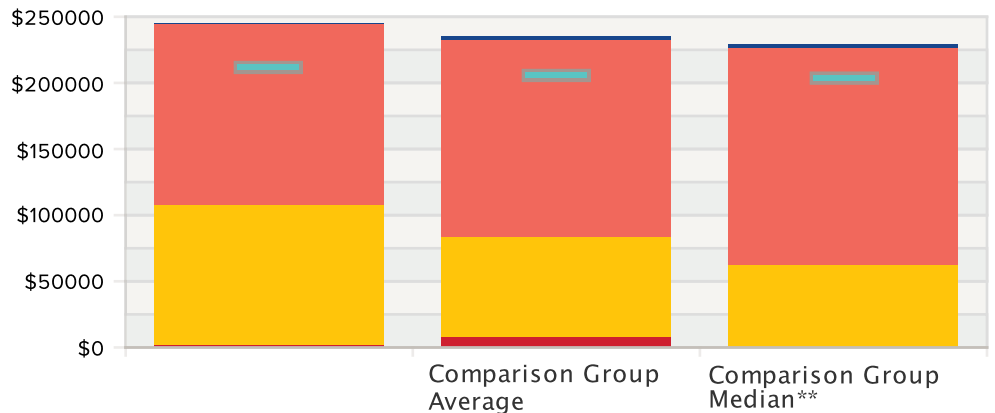


Financial Summary

| Unrestricted Activity | FY 2020 | Comparison Group Average FY 2020 | Comparison Group Median** FY 2020 |
|---|-----------|-------------------------------------|--------------------------------------|
| Unrestricted operating revenue | | | |
| Earned program | \$105,757 | \$69,523 | \$59,202 |
| Earned non-program | | \$8,921 | \$3,018 |
| Total earned revenue | \$105,757 | \$78,444 | \$62,220 |
| Investment revenue | \$1,897 | \$7,703 | \$0 |
| Contributed revenue | \$137,281 | \$148,595 | \$163,484 |
| Total unrestricted operating revenue | \$244,935 | \$234,741 | \$225,704 |
| Less in-kind | | \$18,826 | \$5,487 |
| Unrestricted operating revenue less in-kind | \$244,935 | \$215,915 | \$220,218 |
| Operating expenses | | | |
| Program | \$124,760 | \$151,392 | \$155,461 |
| Management & general | \$41,722 | \$44,924 | \$35,502 |
| Fundraising | \$44,825 | \$10,020 | \$5,320 |
| Total operating expenses | \$211,307 | \$206,335 | \$196,283 |
| Less in-kind | | \$18,826 | \$5,487 |
| Unrestricted operating expenses less in-kind | \$211,307 | \$187,509 | \$190,796 |
| Unrestricted change in net assets - operating | \$33,628 | \$28,406 | \$29,422 |
| Unrestricted change in net assets - non-operating | | \$2,999 | \$2,999 |
| Unrestricted change in net assets | \$33,628 | \$31,405 | \$32,420 |
| Restricted change in net assets | | \$52,739 | \$42,843 |
| Total change in net assets | \$33,628 | \$84,144 | \$75,264 |

Unrestricted Coverage of Expenses

- Investment income
- Earned revenue
- Contributed revenue
- Non-operating revenue
- Expenses (before depreciation)



The line in the graph shows whether unrestricted revenue covers total cash expenses each year. If the expense line is below the top of the stacked bars, your organization is likely maintaining and building a healthy enterprise that is supportive of your organization's mission and programs.

For comparison group average and median, totals within financial tables are calculated as the sum of the lines above, not the average or median total for the comparison group. For any row where fewer than half of the organizations in the pool reported data, it is possible for the median value to be blank.

Expense Ratios

| | FY 2020 | Comparison Group Average FY 2020 | Comparison Group Median** FY 2020 |
|---|-----------|-------------------------------------|--------------------------------------|
| Three months of operating cash | \$52,827 | \$51,500 | \$50,808 |
| Full cost | \$228,916 | \$243,228 | \$233,573 |
| Program expenses as a % of total operating expenses | 59% | 74% | 76% |
| Management and general expenses as a % of total operating | 20% | 22% | 18% |
| Fundraising expenses as a % of total operating expenses | 21% | 5% | 3% |

Three months of operating cash is the amount of cash or other reserves the organization would need to have on hand to operate for 90 days without any additional earned or contributed revenue.

Full cost (Expenses + One month of savings + Loan repayments) as conceived by the Nonprofit Finance Fund, expands the definition of expenses to include "hidden costs" such as depreciation on fixed assets, debt repayments, and one month's worth of expenses as a surplus to act as a cushion or contribute to savings, such as for a future rainy day or a strategic opportunity. Though covering the full costs of doing business every year is aspirational for most organizations, doing so ensures longer-term sustainability and vibrancy.

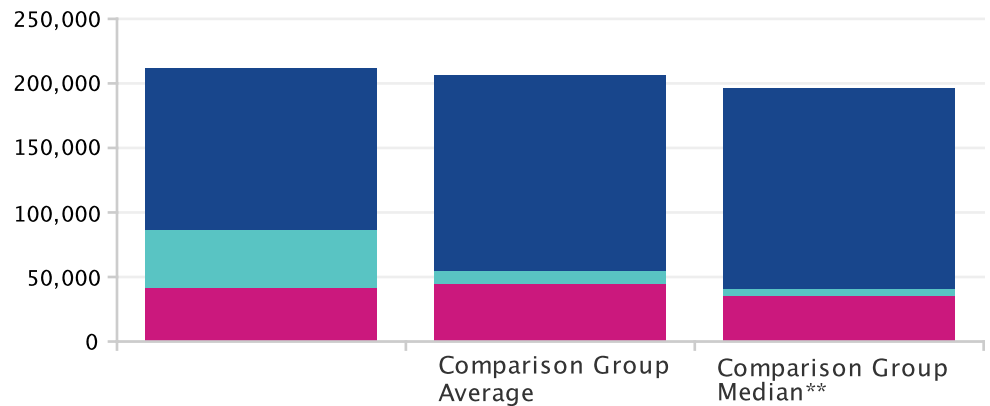
Program expenses as a % of total operating expenses shows the percentage of total operating expenses being spent on programs.

Management and general expenses as a % of total operating expense shows the percentage of total operating expenses being spent on management and general expenses

Fundraising expenses as a % of total operating expense shows the percentage of total operating expenses being spent on fundraising efforts.

Operating Expenses by Functional Grouping

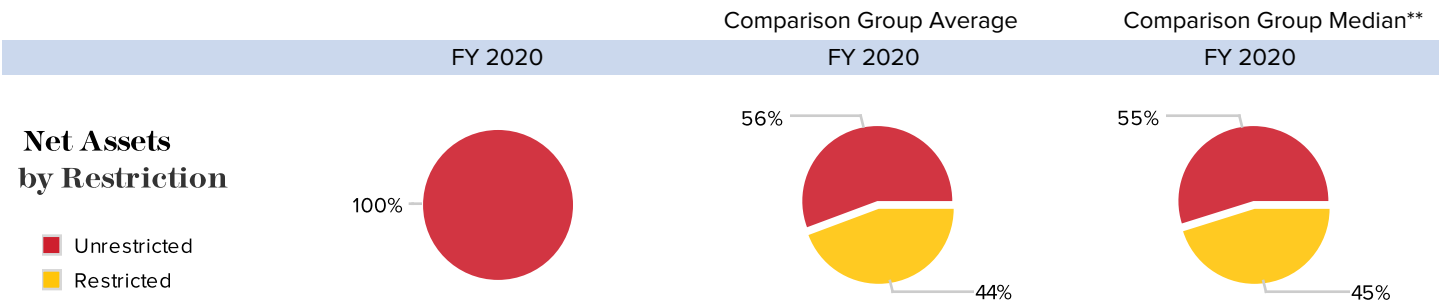
- Management & general
- Fundraising
- Program



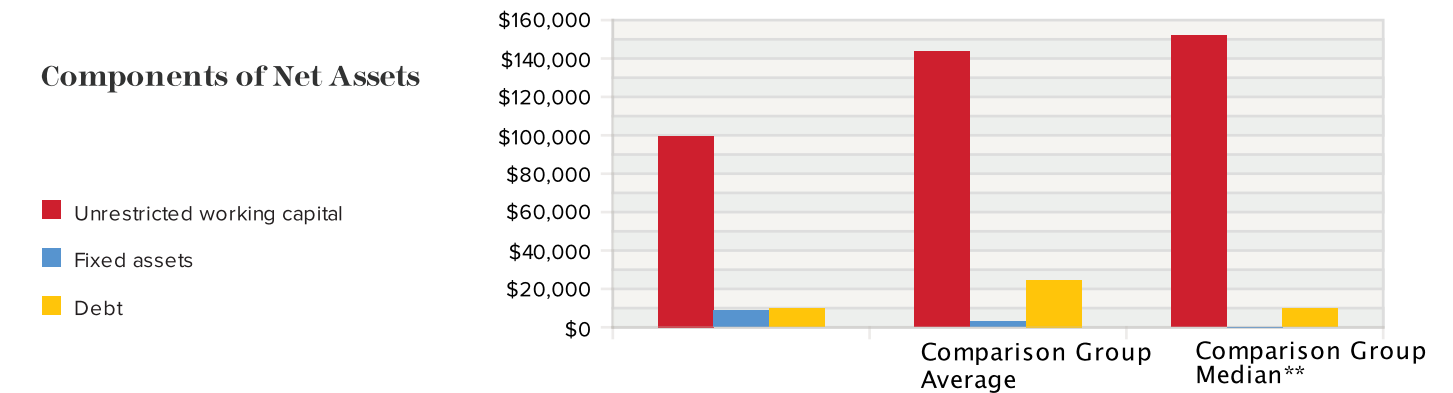
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Financial Summary

| | FY 2020 | Comparison Group Average FY 2020 | Comparison Group Median** FY 2020 |
|---|------------------|-------------------------------------|--------------------------------------|
| Assets | | | |
| Total current assets | \$145,448 | \$142,038 | \$72,949 |
| Total long-term/non-current assets | \$8,795 | \$139,053 | \$800 |
| Total assets | \$154,243 | \$281,092 | \$73,749 |
| Liabilities | | | |
| Total current liabilities | \$45,781 | \$30,654 | \$11,622 |
| Total long-term/non-current liabilities | \$9,864 | \$8,380 | \$0 |
| Total liabilities | \$55,645 | \$39,034 | \$11,622 |
| Total net assets | \$98,598 | \$242,057 | \$62,128 |
| Total liabilities & net assets | \$154,243 | \$281,092 | \$73,749 |



A display value of 0% signifies a value of less than 0.5%



For comparison group average and median, totals within financial tables are calculated as the sum of the lines above, not the average or median total for the comparison group. For any row where fewer than half of the organizations in the pool reported data, it is possible for the median value to be blank.

Categories**Criteria**

'Example Community Dance Company'

Comparison Group:
Annual Budget: \$150,000 - \$300,000
Fiscal Year: 2020
NTEE Classification: Dance

Subject Organizations

Example Community Dance Company

Comparison Organizations**30**

10 Hairy Legs, 3 Point 0 - Studio T Arts & Entertainment, ABD Productions / Anne Bluethenthal & Dancers, Abhinaya Dance Company of San Jose, Aerial Dance Chicago, Amy Seiwert's Imagery, Cashion Cultural Legacy, Cerqua Rivera Dance Theatre, Chicago Tap Theatre, Dance of Asian America, Dancefusion, Flyaway Productions, Friends of Olympia Station, Inc, Happendance, Inc., Hope Mohr Dance, Kun-Yang Lin/Dancers, Los Angeles Choreographers and Dancers Inc., MashUp Contemporary Dance Company, Mutual Dance Theatre and Arts Center, Na Lei Hulu I Ka Wekiu Hula Halau, PearlArts Movement and Sound, Regina Klenjoski Dance Company, San Antonio Metropolitan Ballet, sjdanceco, The Dance Resource Center of Greater Los Angeles, Uptown Dance Company, Versa-Style Dance Company, Visceral Dance Chicago NFP, Wellspring/Cori Terry & Dancers, ZGD Inc.

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